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Whatever You Think, Think the Opposite by Paul Arden

The bestselling author of It's Not How Good You Are, It's How Good You Want To Be Paul Arden turns logic and common sense on its head in Whatever You Think, Think the Opposite and gives you the confidence to take bigger risks and enjoy your work more than you can imagine.

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Peter's Notes on 'Whatever You Think, Think The Opposite

Paul Arden (7 April 1940 – 2 April 2008) was an influential author of several books on advertising and motivation including "Whatever You Think, Think The Opposite" and "It's Not How Good You Are, It's How Good You Want To Be" and a former creative director for Saatchi and Saatchi at the height of their advertising might.

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